

Message Text

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70

ORIGIN SS-30

INFO OCT-01 ISO-00 /031 R

DRAFTED BY ARA/BC:JEKARKASHIAN:BJD

APPROVED BY ARA:HWSHLAUDEMAN

L/ARA:DGANTZ (INFO)

EB/IFD:WCOURTNEY (DRAFT)

TREAS:MBRADFIELD (INFO)

OPIC:GMORGAN (INFO)

S/S- WHLUERS

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P 052019Z JUL 74

FM SECSTATE WASHDC

TO AMEMBASSY SANTIAGO PRIORITY

C O N F I D E N T I A L STATE 145433

EXDIS

E.O. 11652:GDS

TAGS: EIND, CI

SUBJECT: ANACONDA NEGOTIATIONS

1. QUIGLEY AND BILGORE CALLED ON KUBISCH AND OTHER DEPARTMENT OFFICIALS JULY 1 RE STATUS OF NEGOTIATIONS.

2. QUIGLEY SAID THAT DESPITE INAUSPICIOUS START, THIS ROUND OF DISCUSSIONS WENT WELL AND HE IS OPTIMISTIC ABOUT REACHING AGREEMENT BEFORE JULY 31. WHILE HE CANNOT BE CERTAIN, HE BELIEVES CHILEAN NEGOTIATORS WILL ACCEPT ANACONDA'S INSISTENCE THAT COMPENSATION AGREEMENT NOT BE PREDICATED ON EXCESS PROFITS DEDUCTION AND THAT NO SPECIFIC REFERENCE TO EXCESS PROFITS ISSUE BE MADE IN ANNOUNCEMENT OF AGREEMENT.

3. QUIGLEY IS PREPARED TO RETURN TO SANTIAGO AS SOON AS CHILEANS INDICATE THEY ARE READY TO RESUME DISCUSSIONS. BOTH QUIGLEY AND BILGORE EXPRESSED APPRECIATION FOR ASSISTANCE PROVIDED BY AMBASSADOR, AND EARLIER BY CHARGE, WHICH
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THEY BELIEVE PLAYED KEY ROLE IN DISLODGING CHILEAN NEGOTIA-

TORS FROM INITIAL LEGALISTIC APPROACH. THEY EXPRESSED
REGRET AT NOT BEING ABLE TO TOUCH BASE WITH EMBASSY BEFORE
DEPARTING SANTIAGO AND SAID THEY WOULD CHECK IN ON THEIR
RETURN. SISCO

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To: SANTIAGO
Type: TE
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